



Security National
Life Insurance Company

Final Expense Division Agents

The President's Circle of Honor

Annual Award and Recognition Program

“THE PRESIDENT’S CIRCLE OF EXCELLENCE”

You need a minimum of \$90,000 Annualized Premium amount with 80% Persistency, using the PI percentage and 75% using PI/P2.

This award will be a 10k Gold Ring, for a man or woman, with the Company Logo. When completed, it will have Thirteen (13) .03 diamonds surrounding a 1.00 diamond in the center of the ring. This will be an Eleven (11) Level process as follows.



Description of Award

Each time \$90,000 in Annualized Premium or better is reached, the agent qualifies for the next award.

Level 1	\$90,000 in AP	Base ring
Level 2	\$100,000 in AP	2 - .03 Diamonds to Bezel
Level 3	\$100,000 in AP	2 - .03 Diamonds to Bezel
Level 4	\$100,000 in AP	2 - .03 Diamonds to Bezel
Level 5	\$100,000 in AP	2 - .03 Diamonds to Bezel
Level 6	\$100,000 in AP	2 - .03 Diamonds to Bezel
Level 7	\$100,000 in AP	3 - .03 Diamonds to Bezel
Level 8	\$105,000 in AP	Center Stone replaced with a .25 Diamond
Level 9	\$107,000 in AP	.25 Center Stone Replaced with a .50 Diamond
Level 10	\$110,000 in AP	.50 Center Stone Replaced with a .75 Diamond
Level 11	\$115,000 in AP	.75 Center Stone Replaced with a 1.00 Diamond

“SALES CLUB AWARD”

Description of Award

\$65,000–\$89,999 in AP | Prize depends on year.

Security National Life Insurance

1. Annuities will be factored at 10%.
2. Only new business will count towards the contest.
3. Only policies that are active at the end of the contest will count towards the production total.
4. You must have an overall PI persistency of 80% to qualify for these awards. You must have a positive advance balance as of the end of the contest to receive these awards.
5. Your PI/P2 average must be a minimum of 75% at the end of the contest.